



Finance Department
Purchasing Division

REQUEST FOR PROPOSALS (RFP)
Specification No. 21-11446
FOR
NEW WATERFRONT SECURITY GATE MANAGEMENT SYSTEM
SUMMITALS WILL NOT BE OPENED AND READ PUBLICLY

ADDENDUM "B"
04/23/2021

Dear Proposer:

Questions and Answers are attached, and a map of the marina is added.

The project scope, content of proposal, and vendor selection process are summarized in the RFP (attached). **Proposals must be received no later than 2:00 pm, on Tuesday, April 27, 2021.** Proposals are to be submitted via email with the "**New Waterfront Security Gate Management System**" and **Specification No. 21-11446** clearly indicated in the subject line of the email. Please submit one (1) PDF of the technical proposal. Corresponding pricing proposal shall be submitted as a separate document.

Email Proposals to:
City of Berkeley
Finance Department/General Services Division
purchasing@cityofberkeley.info

Sincerely,

Darryl Sweet
General Services Manager

Addendum “B”

**Q&A, plus site map for Specification No. 21-11446
NEW WATERFRONT SECURITY GATE MANAGEMENT**

Q1: What is the back end to PacSoft?

A1: The back end to PacSoft is SQL.

Q2: Is there an API to PacSoft?

A2: There is no API available for PacSoft.

Q3: How do the gates communicate back to the main server? Is it wireless or wired?

A3: As far as we know, the controllers at each gate and or bathroom communicates wireless back to the main server in the office.

Q4: Is there an assumption that all the existing wireless infrastructure, as well as panels, to communicate with the gates are working?

A4: As far as we know, they are operational.

Q5: Is there a map of the marina?

A5: Yes, it is attached.

Q6: Does the City use Active Directory?

A6: Yes, the City uses Active Directory to control access for City employees.

Q7: How long does the backup battery need to last?

A7: Battery backup power should last at least 2 hours.

Q8: Do you need cages to protect all of the readers at all sites?

A8: Cages (vandalism protection) are only required if existing cages will not work with any new hardware.

Q9: Can PacSoft do an export of the sequel data base?

A9: Yes, PacSoft can do an export of the SQL database.

Q10: Is there a desire to integrate the access control with the cameras?

A10: The City may be interested in this feature but it is not required at this time.

Q1: Should we include the total cost of ownership for 5+ years?

A11: The City would prefer at least a five (5)-year proposal.

Q12: Please confirm we are to reuse all existing cabling and door hardware.

A12: The City would like to reuse whatever hardware is possible as a cost savings measure.

Q13: Please confirm we are to replace all readers with high encryption readers.

A13: The City's preference is to have encrypted keys. If the current readers cannot read encrypted keys, please propose a better solution.

Q14: Please confirm you want all products to be non-proprietary.

A14: Yes.

Q15: Please confirm you would like a solution with no ongoing support/software fees.

A15: The City will look at the cost of the entire proposal as a whole. Please itemize and describe ongoing support/software fees, if any, in your proposal.

Except as provided herein all other terms and conditions remain unchanged.