FY 2024 Combined List of General Fund Budget Requests

| Department | Item | Requesting | Type of |
|--|---|------------|----------|
| | | Amount | Request |
| FY 2024 Proposed - Mayor's Supplemental B | | | |
| City Attorney | Deputy City Attorney IV (7 FTEs) | 284,089 | On-Going |
| Public Works | Transportation Manager (GF - 12.5%, 501 - 12.5%) | 79,593 | On-Going |
| Councilmember Taplin | West Berkeley Park Ambassadors | 300,000 | One-Time |
| Councilmember Droste, Parks and Waterfront & | Adopt-A-Spot Program | 250,000 | On-Going |
| Public Works Commission | | | |
| Councilmember Harrison | Staffing Costs Associated with Acquisition of and Prevention of | 579,000 | On-Going |
| | Displacement from Multi-Family Housing | | |
| Councilmember Harrison | Sole source procurement contract for Two Full-Time Social Workers | 147,000 | One-Time |
| | for Social Justice | | |
| Fire | Recruitment & Retention- Priority 5 | 200,000 | One-Time |
| Fire | Recruitment & Retention- Priority 6 | 200,000 | One-Time |
| Health, Housing, & Community Services | Supplies, Equipment, Cubicles, etc. | 10,000 | On-Going |
| Parks, Recreation, & Waterfront | Camp Scholarships / DEI Programs | 154,450 | On-Going |
| Parks, Recreation, & Waterfront | Marina Fund | 1,500,000 | On-Going |
| Police | Police Training Academy | 299,550 | On-Going |
| Police | Police Recruitment and Retention Pilot Program | 107,000 | On-Going |
| Public Works | Maintenance for (3) new public restrooms | 48,000 | On-Going |
| Public Works | Sewer Low Income Discount/Subsidy | 55,000 | One-Time |
| Public Works | Zero Waste Low Income Discount/Subsidy | 100,000 | On-Going |
| Councilmember Harrison | Fund Mayoral Budgetary Analyses | 100,000 | One-Time |
| Councilmember Taplin and Councilmember | No Right on Red Signs | 135,000 | One-Time |
| Wengraf | | | |
| Councilmember Robinson, Councilmember | Establishing an Electric Bike Rebate Program and Expanding Low- | 500,000 | On-Going |
| Harrison, Councilmember Taplin, and | Income E-Bike Ownership through the Climate Equity Action Fund | , | J |
| Councilmember Hahn | | | |
| Civic Arts Commission | Grant Program for Retaining and Improving Creative Spaces | 300,000 | On-Going |
| Councilmember Hahn, Councilmember Bartlett, | Funds to Study Berkeley's Affordable and Social Housing Needs and | 250,000 | One-Time |
| and Councilmember Taplin | Programmatic and Funding Opportunities | | |
| Councilmember Harrison | City Recreational Vehicle Pump-Out Station | 94,000 | One-Time |
| Police | Jail Bus Replacement | 220,000 | One-Time |
| Public Works | Fire Truck Lease Payment | 1,300,000 | One-Time |
| Councilmember Taplin | Pedestrian Crossing Improvements at Ashby and Acton | 100,000 | One-Time |
| Councilmember Taplin | Dreamland for Kids Playground Design | 300,000 | One-Time |
| ' | Sub-Total: Mayor's Supplemental Budget Recommendation | 7,612,682 | |

FY 2024 Combined List of General Fund Budget Requests

| Department | Item | Requesting Amount | Type of Request |
|---|--|----------------------|--------------------|
| New Council Referrals (07/01/2023 - 10/10/20 | 23) | | |
| Taplin, Robinson, and Humbert | 51B BRT + University/Shattuck Corridor Mobility Improvements | 150,000 | One-Time |
| Harrison | Beautify Vacant Storefronts in Berkeley Commercial Districts | 100,000 | One-Time |
| Hahn and Taplin | Miyawaki "Pocket Forest" Pilot Program to Support Carbon | 140,000 | One-Time |
| | Sequestration, Biodiversity, Cooling, Noise Reduction, Health, and | | |
| | Equity | | |
| Mayor Arreguin, Harrison, and Hahn | Berkeley Food Network to address increased demand | 200,000 | One-Time |
| Kesarwani, Taplin, Robinson, and Wengraf | Rezone Gilman Street to Maximize Revenue Productivity Per Acre | 250,000 | One-Time |
| Robinson and Humbert | Opening the Dwight Triangle | 25,000 | One-Time |
| | Sub-Total: Council Referrals | 865,000 | |
| GF AAO1 - New Request | | | |
| Office of the Director of Police Accountability | Reclassification Office Specialist III to Associate Management | 63,086 | On-Going |
| City Manager's Office | Visit Berkeley TOT Revenue contract | 196,114 | One-Time |
| City Attorney | New/Anticipated Outside Counsel Services | 887,600 | One-Time |
| Health, Housing, & Community Services | Russell Street Residence Acquisition (Measure P) | 4,500,000 | One-Time |
| Health, Housing, & Community Services | New Social Services Specialist position in Mental Health | 86,313 | On-Going |
| Non-Departmental | University Avenue Center repayment | 813,779 | One-Time |
| Police | MOU - Berkeley Police Association (BPA) | 4,300,000 | One-Time |
| Fire | Ground Emergency Medical Transport Methodology Audit | 125,337 | One-Time |
| | Sub-Total: GF AAO1 - New Request | 10,972,229 | |
| GF AAO1 - Carryover Request | | | |
| Mayor & Council | FY 2023 Council Carryover | 84,893 | One-Time |
| Mayor & Council | Festival Grant Budget (OED) | 41,685 | One-Time |
| Rent Stabilization Board | Eviction Moratorium | 101,588 | One-Time |
| Office of the Director of Police Accountability | New Office Location Jan-June Rent | 27,295 | One-Time |
| Office of the Director of Police Accountability | New Office Furniture (1X Expense) | 20,000 | One-Time |
| Office of the Director of Police Accountability | New Office IT Reconfiguration (1X) | 20,000 | One-Time |
| Office of the Director of Police Accountability | Case management software/ complaints portal -5 year subscription | 52,076 | One-Time |
| Office of the Director of Police Accountability | VIRTRA-Virtual training simulator- 4 year subscription | 58,118 | One-Time |
| City Manager's Office | Employer of Choice (Communication) | 200,000 | One-Time |
| City Manager's Office | Website funding | 50,000 | One-Time |
| City Manager's Office | Language Equity- Reimagining Public Safety | 15,000 | One-Time |
| City Manager's Office | Relief veterinarian | 65,750 | One-Time |
| City Manager's Office | Berkeley Chamber of Commerce contract | 43,500 | One-Time |

FY 2024 Combined List of General Fund Budget Requests

| Department | Item | Requesting | Type of |
|---------------------------------------|---|------------|----------|
| Department | item | Amount | Request |
| City Manager's Office | FY 2023 Tier 1 Grant Assistance | 100,000 | One-Time |
| City Attorney | Unspent misc. office/travel/admin expenses | 185,167 | One-Time |
| City Attorney | Outstanding Outside Counsel Invoices from 2023 | 721,724 | One-Time |
| Finance | Public Banking Consultant | 75,000 | One-Time |
| Finance | ERMA Training | 200,000 | One-Time |
| Finance | Misc Tax Administration Software | 100,000 | One-Time |
| Human Reources | Employer of Choice - Advertising and Marketing | 250,000 | One-Time |
| Human Reources | GovInvest Invoices | 45,000 | One-Time |
| Human Reources | HR Acuity Invoices | 101,000 | One-Time |
| Health, Housing, & Community Services | Gender Violence CSSII - Council Referral | 220,000 | One-Time |
| Health, Housing, & Community Services | African American Holistic Resource Center | 52,037 | One-Time |
| Health, Housing, & Community Services | NextGen Upgrade | 32,490 | One-Time |
| Health, Housing, & Community Services | Fair Work Week Business Outreach | 50,000 | One-Time |
| Health, Housing, & Community Services | Social Housing Study | 300,000 | One-Time |
| Health, Housing, & Community Services | Housing Portal Geocoding Feature | 11,068 | One-Time |
| Health, Housing, & Community Services | City Data Services | 10,280 | One-Time |
| Health, Housing, & Community Services | Harriet Tubman Terrace Tenant Advocacy | 100,000 | One-Time |
| Health, Housing, & Community Services | Preference Policy Outreach and Education Partner | 50,000 | One-Time |
| Parks, Recreation, & Waterfront | West Campus Plaster/Filters | 10,276 | One-Time |
| Parks, Recreation, & Waterfront | Solano-Peralta Park Improvements | 80,000 | One-Time |
| Parks, Recreation, & Waterfront | Camps Scholarships | 152,711 | One-Time |
| Planning | Tier 1 San Pablo Specific Plan | 150,000 | One-Time |
| Planning | Pacific Steel CEQA Rezoning | 200,000 | One-Time |
| Planning | Tier 1 BART Stations Area Plan | 300,000 | One-Time |
| Planning | Tier 1 Land Use Safety & Environmental Justice Update | 300,000 | One-Time |
| Planning | Tier 1 Transportation Impact Fee Analysis (to be reallocated to Hard Hats Ordinance RFP | 100,000 | One-Time |
| Planning | Tier 1 ZORP Phase II Revisions / Objective Development Standards | 350,000 | One-Time |
| Planning | Tier 1 Economic Feasibility Analysis | 150,000 | One-Time |
| Planning | Tier 1 Municipal Building Energy Policy | 3,064 | One-Time |
| Planning | BESO Implementation Funds | 20,000 | One-Time |
| Public Works | OCH & Vets Bldg Leak Repairs | 68,030 | One-Time |
| Public Works | Old City Hall Fire Sprinklers | 19,500 | One-Time |

FY 2024 Combined List of General Fund Budget Requests

| Department | Item | Requesting Amount | Type of Request |
|------------------|---|----------------------|--------------------|
| Public Works | West Berkeley Senior Center Improvements | 163,306 | One-Time |
| Public Works | EV Charging Station | 1,450,000 | One-Time |
| Public Works | Cameras in the Public Right of Way (to be re-allocated to T1 projects once carried over into FY 24) | 1,293,889 | One-Time |
| Public Works | Fire Safety & Prevention | 109,894 | One-Time |
| Public Works | T1 Ph2 Pathway Repairs | 4,475 | One-Time |
| Public Works | Southside Complete Streets | 1,000,000 | One-Time |
| Public Works | AC-Durant Transit Lane Project | 330,120 | One-Time |
| Public Works | Traffic Calming | 153,200 | One-Time |
| Public Works | Dwight Triangle T/C | 100,000 | One-Time |
| Public Works | PSB Cooling Redundancy | 16,803 | One-Time |
| Police | Recruitment & Retention Payments | 84,000 | One-Time |
| Non-Departmental | Berkeley Junior Jackets Field Use | 6,000 | One-Time |
| Non-Departmental | Ceasefire Program Staffing | 1,000,000 | One-Time |
| | Sub-Total: GF AAO1 - Carryover Request | 10,998,939 | |

Total: FY 2024 Combined List of Budget Requests 30,448,849



Summary of UNFUNDED Council Referrals to the Budget Process For the Period July 1, 2022 to June 30, 2023

| Item# | Title | Council Date | 2023 | | 2024 | Funding Details | Funding Allocation | Referred By |
|-------|--|--------------|------------|----|---------|--|--------------------|---|
| 1 | Reconsideration of Hopkins Corridor Plan in Light of Newly Available Material Information | 10/11/2022 | | \$ | 400,000 | Refer \$400,000 to the FY 2024 budget process to fund a comprehensive, independent study of the McGee to Gilman portion of Hopkins Street, as specified below under Alternatives to be Considered and Independent Study Specifications. | | Hahn and Wengraf |
| 2 | Down Payment Assistance (DPA) and Closing Cost Assistance Revolving Loan Fund Pilot | 11/3/2022 | \$ 500,000 |) | | Refer to the budget process \$500,000 for a local Down Payment Assistance (DPA) and Closing Cost Assistance Revolving Loan Fund Pilot Program, providing third-lien shared appreciation loans (SALs) to cover down payments and closing costs for qualifying applicants in a racial equity and reparative justice framework consistent with regulations for local, state, federal, and nonprofit DPA programs including, but not limited to: California Dream For All (CalHFA), AC Boost (Alameda County), Community Seconds (Fannie Mae), and Black Wealth Builders Fund. | | Taplin, Harrison, and Hahn |
| 3 | Adopt an Ordinance Adding a Chapter 11.62 to the Berkeley Municipal Code to Regulate the Use of Carryout and Produce Bags and Promote the Use of Reusable Bags | 11/15/2022 | \$ 350,00 | 0 | | Refer to the Fiscal Year 2023 AAO #1 Budget Process up to \$350,000 per year for staffing for this ordinance and other plastic reduction ordinances. | | Harrison and Hahn |
| 4 | Parking/Towing Fines & Fees Reform | 1/31/2023 | | \$ | 383,512 | Ongoing annual funding to the FY 2024 Mid-Biennial Budget Update for 2 Associate Management Analyst FTEs to administer and expand the indigent payment plan program. | | Robinson, Harrison, Bartlett, and Hahn |
| 5 | Grant Program for Retaining and Improving Creative Spaces | 3/21/2023 | | \$ | 300,000 | Annual allocation of \$300,000 for funding the Civic Arts program to administer an annual Capital Projects Grant Program for Berkeley-based nonprofit arts and cultural organizations in order to retain and sustain the vitality of Berkeley's arts sector though real estate and capital project support. | | Civic Arts Commission |



Summary of UNFUNDED Council Referrals to the Budget Process For the Period July 1, 2022 to June 30, 2023

| Item# | Title | Council Date | 2023 | 2024 | Funding Details | Funding Allocation | Referred By |
|-------|--|--------------|------|-----------|--|--------------------|----------------------------|
| 6 | Speed Feedback Signs for Arlington Avenue | 3/21/2023 | \$ | 40,000 | Allocation of \$40,000 for two Speed Feedback Signs on Arlington Avenue between The Circle and Mendocino Avenue, to encourage slower speeds on a stretch with numerous hidden and mid-block crosswalks. | | Hahn and Taplin |
| 7 | Funds to Study Berkeley's Affordable and Social Housing Needs and Programmatic and Funding Opportunities | 4/11/2023 | \$ | 250,000 | Study and report to include a plan to meet Berkeley's Affordable and Social Housing needs and requirements and recommendations for additional funds, programs, and other measures to meet needs over the next decade. See report for details. | | Hahn, Bartlett, and Taplin |
| 8 | Fully Fund the City's 50-50 Sidewalk Repair Program | 4/11/2023 | \$ | 2,200,000 | Fully funding clearance of the existing backlog in Berkeley's 50-50 Sidewalk Repair Program. Refer an additional \$1 million per year (above the existing \$1 million baseline funding for sidewalk repair) to future budget processes to ensure all of Berkeley's sidewalks are kept in a state of good repair. | | Humbert and Robinson |
| 9 | Berkeley Waterfront Bike Park | 4/25/2023 | \$ | 800,000 | Design and implement the construction of a Berkeley Waterfront Bike Park | | Taplin |
| 10 | <u>Dreamland for Kids Playground Design</u> | 4/25/2023 | \$ | 300,000 | Conceptual design of the reconstruction of the Dreamland for Kids Playground at Aquatic Park | | Taplin |
| 11 | Berkeley Marina J&K Parking Lot | 4/25/2023 | \$ | 1,500,000 | Design and implementation of the Marina's J&K Parking Lot reconstruction. | | Taplin |
| 12 | Shorebird Park Playground Design | 4/25/2023 | \$ | 200,000 | Conceptual design of the reconstruction of the Shorebird Park Playground. | | Taplin |
| 13 | Vision Zero Improvements at 6th & Addison Intersection | 5/23/2023 | \$ | 600,000 | Refer \$600,000 to the budget process for HAWK (High-intensity Activated crossWalk) beacons and a median refuge island at 6th and Addison Streets. | | Taplin |



Summary of UNFUNDED Council Referrals to the Budget Process For the Period July 1, 2022 to June 30, 2023

| Item# | Title | Council Date | 2023 | | 2024 | Funding Details | Funding Allocation | Referred By |
|-------|---------------------------------------|---------------------|------------|------|-----------|---|--------------------|----------------------------|
| 14 | Study to support Housing Element | 5/23/2023 | | \$ | 250,000 | Refer \$250,000 to the FY 2024 budget process to | | Hahn, Harrison, and Taplin |
| | commitment to increase housing and | | | | | study and develop options for all commercial | | |
| | enhance economic vitality on all | | | | | corridors, with particular attention to the higher- | | |
| | commercial corridors, with particular | | | | | resourced commercial avenues identified in Program | | |
| | attention to the higher-resourced | | | | | 27 of the Housing Element, Solano Avenue, North | | |
| | commercial avenues identified in | | | | | Shattuck, and College Avenue, including but not | | |
| | Program 27 of the Housing Element, | | | | | limited to changes to zoning, | | |
| | Solano Avenue, North Shattuck, and | | | | | incentives/programs/financing mechanisms, and | | |
| | College Avenue. | | | | | objective design standards. | | |
| 15 | Additional Street Maintenance Funding | 6/6/2023 | | \$ | 4,700,000 | Refer to the FY 2023-25 biennial budget process to | | Kesarwani, Humbert, |
| | to Improve Pavement Condition, Saving | • • | | • | | further increase the street paving budget by \$4.7 | | Taplin, and Wengraf |
| | Tax Dollars and Our Streets | | | | | million General Fund in FY 2024-25 for a total street | | , , |
| | | | | | | paving budget of approximately \$20 million in FY | | |
| | | | | | | 2024-25. | | |
| | | | | | | | | |
| | | Total | \$ 850,000 | \$ 1 | 1,923,512 | | | |

General Fund Revenue and Transfer In FY 2023 vs FY 2022 Comparison

| | | FY 2 | 023 | | FY 2022 | | | | Comparision FY23 vs FY22 | | |
|---|---------------|---------------|--------------|---------------|---------------|---------------|--------------|---------------|--------------------------|---------------|--|
| | | | | | | | | % | | | |
| Revenue Categories | Adopted | Actual | Variance | % Received | Adopted | Actual | Variance | Received | Amount | % | |
| | (a) | (b) | c=(b) - (a) | (d) = (b)/(a) | (e) | (f) | g=(f) - (e) | (h) = (f)/(g) | (i) = (b) - (f) | (j) = (i)/(f) | |
| Secured Property | \$75,664,920 | \$79,260,689 | \$3,595,769 | 104.75% | \$71,382,000 | \$71,077,973 | (\$304,027) | 99.57% | 8,182,716 | 11.51% | |
| Redemptions - Regular | 831,441 | 738,032 | (93,409) | 88.77% | 831,441 | 759,808 | -71,633 | 91.38% | (21,776) | -2.87% | |
| Supplemental Taxes | 2,000,000 | 3,561,752 | 1,561,752 | 178.09% | 2,000,000 | 2,317,723 | 317,723 | 115.89% | 1,244,029 | 53.67% | |
| Unsecured Property Taxes | 3,516,000 | 3,830,697 | 314,697 | 108.95% | 2,625,000 | 4,001,922 | 1,376,922 | 152.45% | (171,225) | -4.28% | |
| Property Transfer Tax | 34,462,172 | 22,878,336 | (11,583,836) | 66.39% | 21,000,000 | 42,901,750 | 21,901,750 | 204.29% | (20,023,414) | -46.67% | |
| Property Transfer Tax-Measure P (New December 21, 2018) | 14,073,750 | 10,199,580 | (3,874,170) | 72.47% | 8,500,000 | 20,591,313 | 12,091,313 | 242.25% | (10,391,733) | -50.47% | |
| Sales Taxes | 19,016,546 | 19,194,971 | 178,425 | 100.94% | 18,287,215 | 18,928,278 | 641,063 | 103.51% | 266,693 | 1.41% | |
| Soda Taxes | 990,210 | 1,162,310 | 172,100 | 117.38% | 990,210 | 1,025,800 | 35,590 | 103.59% | 136,510 | 13.31% | |
| Utility Users Taxes | 13,800,000 | 17,634,565 | 3,834,565 | 127.79% | 13,000,000 | 14,750,065 | 1,750,065 | 113.46% | 2,884,500 | 19.56% | |
| Transient Occupancy Taxes | 5,000,000 | 7,477,911 | 2,477,911 | 149.56% | 2,173,000 | 5,727,046 | 3,554,046 | 263.55% | 1,750,865 | 30.57% | |
| Short-term Rentals | 1,000,000 | 1,372,439 | 372,439 | 137.24% | 630,000 | 1,295,798 | 665,798 | 630,000 | 76,641 | 5.91% | |
| Business License Tax | 19,000,000 | 21,854,193 | 2,854,193 | 115.02% | 18,498,146 | 20,404,397 | 1,906,251 | 110.31% | 1,449,796 | 7.11% | |
| Recreational Cannabis | 1,400,000 | 997,572 | (402,428) | 71.26% | 1,643,739 | 1,250,792 | -392,947 | 76.09% | (253,220) | -20.24% | |
| U1 Revenues | 4,900,000 | 5,844,564 | 944,564 | 119.28% | 5,120,350 | 4,913,872 | -206,478 | 95.97% | 930,692 | 18.94% | |
| Other Taxes (excluding Redemptions-Regular) | 1,800,000 | 4,717,855 | 2,917,855 | 262.10% | 1,761,714 | 2,430,032 | 668,318 | 137.94% | 2,287,823 | 94.15% | |
| Vehicle In-Lieu Taxes | 15,926,168 | 16,659,665 | 733,497 | 104.61% | 14,959,837 | 15,006,003 | 46,166 | 100.31% | 1,653,662 | 11.02% | |
| Parking Fines-Regular Collections | 4,326,450 | 5,875,858 | 1,549,408 | 135.81% | 3,726,450 | 4,764,121 | 1,037,671 | 127.85% | 1,111,737 | 23.34% | |
| Moving Violations | 132,600 | 149,420 | 16,820 | 112.68% | 132,600 | 156,253 | 23,653 | 117.84% | (6,833) | -4.37% | |
| Ambulance Fees | 3,880,779 | 5,143,120 | 1,262,341 | 132.53% | 3,154,002 | 3,833,730 | 679,728 | 121.55% | 1,309,390 | 34.15% | |
| Interest Income | 6,000,000 | 12,117,025 | 6,117,025 | 201.95% | 4,462,320 | 6,694,122 | 2,231,802 | 150.01% | 5,422,903 | 81.01% | |
| Franchise Fees | 1,613,283 | 1,822,528 | 209,245 | 112.97% | 1,613,283 | 1,720,056 | 106,773 | 106.62% | 102,472 | 5.96% | |
| Other Revenue | 6,729,977 | 9,043,937 | 2,313,960 | 134.38% | 6,729,977 | 7,538,980 | 809,003 | 112.02% | 1,504,957 | 19.96% | |
| IDC Reimbursement | 5,490,000 | 6,758,577 | 1,268,577 | 123.11% | 5,490,000 | 5,074,695 | -415,305 | 92.44% | 1,683,882 | 33.18% | |
| Transfers | 17,096,148 | 16,846,585 | (249,563) | 98.54% | 27,354,923 | 27,354,923 | 0 | 100.00% | (10,508,338) | -38.41% | |
| | | | | | | | 0 | | - | | |
| Total Revenue: | \$258,650,444 | \$275,142,181 | \$16,491,737 | 106.38% | \$236,066,207 | \$284,519,452 | \$48,453,245 | 120.53% | (\$9,377,271) | -3.30% | |

Notes: (1) This statement is presented on a budgetary basis (i.e., cash).

General Fund revenue and transfers decreased \$9,377,271 or 3.30%, from \$284,519,452 in FY 2022, to \$275,142,181 in FY 2023. Notable declines were the following:

| 1. | Property Transfer Taxes | \$20,023,414 |
|----|-----------------------------------|--------------|
| 2. | Measure P Property Transfer Taxes | 10,391,733 |
| 3. | Transfers In | 10,508,338 |

- The declines in Property Transfer Taxes and Measure P Property Transfer Taxes were especially troubling because they appeared to be a collapse in the real estate market in Berkeley in the third and fourth quarter of FY 2023.
- The decline in Transfers In was due to a decline of \$10,947,306 in transfers from the American Rescue Plan Fund.

The large declines in Property Transfer Taxes, Measure P Property Transfer Taxes and Transfers were cushioned by increases in the following revenue sources: Secured Property Taxes (+\$8,182,716), Utility Users Tax (+\$2,884,500), Transient Occupancy Taxes (+\$1,750,865 net of rebates), Business License Taxes (+\$1,449,796), Other Taxes (+\$2,287,823), Vehicle in Lieu Taxes (+\$1,111,737), Ambulance Fees (+\$1,309,390), Interest Income (+\$5,422,903), IDC Reimbursements (+\$1,683,882), and Other Revenue (+\$1,504,957).

⁽²⁾ Includes all TOT rebates owed through June 30, 2023

⁽³⁾ Total Other Taxes includes Redemptions-Regular

Excluding Transfers, General Fund revenue increased \$1,131,067 or .4%, from \$257,164,529 in FY 2022, to \$258,295,596 in FY 2023.

Clearly, the City General Fund has, at least for the near term, lost two of its three primary drivers of annual growth (Property Transfer Taxes and Measure P Property Transfer Taxes). This will make it difficult for significant overall growth in General Fund revenue.

Before getting into the FY 2023 General Fund revenue details, I also want to point out that the City's General Fund revenue challenges will not end when the Fed stops raising short-term rates and starts lowering them, for two reasons:

- 1.The Fed's monetary tightening includes a program to sell \$95 billion/month (or \$1.14 trillion per year) of Agency and Mortgage-Backed securities from its Balance Sheet, which increases the supply of these securities and puts additional upward pressure on long-term rates, including mortgage rates. Prior to the monetary policy change, the Fed was the major purchaser of these long-term securities; and,
- 2. The proposed \$1.8 trillion federal budget deficit for the upcoming fiscal year will require the issuance of an additional \$1.8 trillion in Treasury Bonds to fund the deficit.

The additional huge supply of bonds from these two macroeconomic factors will overwhelm demand for long-term bonds and continue to put upward pressure on long-term interest rates, including mortgage rates. In addition to reducing consumer spending and slowing down the economy, it has already pushed mortgage rates up from around 4% to 8%.

The other unknown is how the war in the Middle East will impact the economy, the oil market which is already volatile will probably see more volatility which might put more pressure on inflation.

Bottomline from a Macro Economic view is we are in for a turbulence environment and we need to be prudent in our financial decisions in the near to mid-term.

| FY 2023 Expenditures | Ψ | (245,078,892) |
|--|---------------|----------------------------|
| FY 2023 G. F. Encumbrances Restricted (AAO #1) | ф | (11,276,262) |
| FY 2024 MOU -BPA Adjustment (AAO#1) Investment Interest above baseline of \$6 million to Section 115 Trust | φ ¢ | (4,300,000) (2,039,008) |
| Investment Interest above baseline of \$6 million to GF Reserves | \$ | (2,039,008) |
| Investment Interest above baseline of \$6 million to Capital | \$ | (2,039,008) |
| Excess Property Transfer Tax Available for Capital/Ops/Reserves | \$ | (4,878,336) |
| Available Balance After Contractual and Policy Obligations | \$ | 38,805,924 |
| Less: | | |
| University Avenue Center Repayment (AAO#1 Adjustment) | \$ | (813,779) |
| FY 2023 G.F. Carryover (AAO #1) | \$ | (10,778,938) |
| FY 2024 Other Adjustments (AAO #1)-Visit Berkely & Medical Transport Audit | \$ | (321,451) |
| Total Other AAO#1 Request | \$ | (11,914,168) |
| Available Balance After Other AAO #1 Items | \$ | 26,891,756 |
| Allocation to Reserves | \$ | 12,945,878 |
| | \$ | 13,945,878 |

| Measure P | | | | | | | |
|--|----|--------------|--|--|--|--|--|
| FY 2023 Beginning Measure P Balance | \$ | 22,783,216 | | | | | |
| FY 2023 Measure P Revenues | \$ | 10,199,580 | | | | | |
| FY 2023 Measure P Expenditures | \$ | (13,095,374) | | | | | |
| FY 2023 Encumbrances Restricted (AAO #1) | \$ | (5,476,689) | | | | | |
| FY 2023 Carryover (AAO #1) | \$ | (220,000) | | | | | |
| FY 2023 Other Adjustments (AAO #1) | \$ | (4,500,000) | | | | | |
| FY 2023 Ending Measure P Balance | \$ | 9,690,733 | | | | | |

| Measure U1 | | | | | | | |
|--|----|-------------|--|--|--|--|--|
| FY 2023 Beginning Measure U1 Balance | \$ | 12,624,315 | | | | | |
| FY 2023 Measure U1 Revenues | \$ | 5,844,564 | | | | | |
| FY 2023 Measure U1 Expenditures | \$ | 2,723,674 | | | | | |
| FY 2023 Encumbrances Restricted (AAO #1) | \$ | (1,079,379) | | | | | |
| FY 2023 Ending Measure U1 Balance | \$ | 15,745,205 | | | | | |