



Office of the City Manager

CONSENT CALENDAR
April 27, 2021

To: Honorable Mayor and Members of the City Council
 From: Dee Williams-Ridley, City Manager
 Submitted by: Liam Garland, Director, Department of Public Works
 Subject: Purchase Order: Nicholas K Corp DBA The Ford Store San Leandro for Eight Ford Hybrid Interceptor Sport Utility Vehicles

RECOMMENDATION

Adopt a Resolution satisfying requirements of City Charter Article XI Section 67.2 allowing the City to participate in The County of Alameda bid procedures and authorize the City Manager to execute a purchase order for eight (8) Ford Hybrid Interceptor Sport Utility Vehicles with Nicholas K Corp DBA The Ford Store San Leandro in an amount not to exceed \$390,000 with additional up-fitting costs with various vendors in an amount not to exceed \$120,000 for a total not to exceed of \$510,000.

FISCAL IMPACTS OF RECOMMENDATION

The purchase of eight Interceptor Sport Utility Vehicle Hybrids will not exceed \$510,000, and includes CA tire fees and sales tax. Funding for the purchase of these vehicles is available in the FY 2021 budget for Equipment Replacement Fund.

CURRENT SITUATION AND ITS EFFECTS

This purchase will replace eight existing patrol vehicles that have reached the end of their useful life. They are needed by the City's Police Department, Patrol Division in their work to provided public safety services in Berkeley. Vehicles are equipped with advanced safety features including 75 mph rear impact protection; side protection and cabin enhancement architecture; and structural reinforcements to protect officers on the job. Vehicles being replaced include the following: 1760, 1762, 1763, 1764, 1765, 1800, 1808 and 1809 and will be turned into Equipment Maintenance for auction unless otherwise authorized by the City Manager.

This purchase supports the City's Strategic Plan Goal of being a global leader in addressing climate change, advancing environmental justice, and protecting the environment.

BACKGROUND

Throughout the year, each City Department pays its proportionate share into the Equipment Replacement Fund, and those funds are utilized to replace equipment at the end of its useful life. If a vehicle purchase request exceeds \$25,000, the Department of

Finance General Services Division solicits bids or “piggybacks” off competitively bid contracts to ensure City Departments receive the best pricing.

City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive process. On December 15, 2015 the County of Alameda released Request for Quotation (RFQ) No. 901418 for Vehicle Purchase. The solicitation was released for approximately forty days and four bids were submitted. Upon review, the County of Alameda selected Nicholas K Corp DBA The Ford Store San Leandro as one of the most responsive proposers to meet the specification and awarded Contract No. 901418.

County of Alameda RFQ No. 901418 required that the award go to the qualified bidder with lowest mark-up over triple net price. Triple net price is the vehicle price after all discounts, rebates and deductions are taken off. Triple net price is the dealer’s actual cost of the purchase of the vehicle. This satisfies the procurement requirements of the City of Berkeley.

ENVIRONMENTAL SUSTAINABILITY

New vehicles will be powered by a 3.3L V6 Direct-injection Hybrid Drive System offered by the Ford Motor Company in a Police Interceptor SUV Model. The Hybrid design will significantly reduce idle time, reduce fuel consumption, decrease carbon footprint and tailpipe emissions, and reduce maintenance costs.

In June 2020, the City Council received the Municipal Fleet Electrification Assessment. The assessment proposed by 2030 to install 51 charging stations with 100 chargers and to upgrade all 129 vehicles in the light duty fleet to EV. Public Works (PW) has made a lot of progress in implementing the assessment’s recommendations. PW has installed 31 charging stations and 61 chargers. In the next two years, another five dual head charging stations installations are planned at the Corporation Yard contingent on an additional budget allocation of \$850,000.

In 2020, the light duty fleet included 46 hybrids and 15 plug in hybrid-electric vehicles. Since then, the fleet has added 6 EV sedans, 3 hybrid SUVs for the Police Department, and 4 hybrid pickup trucks. Twenty one of last year’s vehicle replacements were either hybrid or run on renewable diesel. In the next FY, the City will replace existing vehicles with another 11 EV sedans.

Public Works is on track to complete conversion of sedans and SUVs to EVs by 2028, two years ahead of the assessment’s schedule. In addition, the City fleet has reduced its consumption of traditional gasoline by 33% from a high in 2000, in part due to some of the changes above and because so much of the fleet runs on renewable diesel.

RATIONALE FOR RECOMMENDATION

All City vehicles are due for replacement at the end of their recognized economic lifecycles. City departments that utilized fleet vehicles pay into the equipment

replacement fund, which fully funds vehicle replacement as they reach the end of their lifecycle.

ALTERNATIVE ACTIONS CONSIDERED

None. Listed vehicles have reached the end of their lifecycle, and funded for replacement.

CONTACT PERSON

Greg Ellington, Superintendent, Department of Public Works (510) 981-6469

Attachment:
1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: NICHOLAS K CORP DBA THE FORD STORE SAN LEANDRO
FOR EIGHT (8) HYBRID INTERCEPTOR SPORT UTILITY VEHICLES

WHEREAS, eight (8) new Ford Interceptor Utility Hybrids are needed by the City of Berkeley Police Department, Patrol Division in their work to provide public safety services in Berkeley; and

WHEREAS, equipment unit numbers 1760, 1762, 1763, 1764, 1765, 1800, 1808 and 1809 being replaced have reached the end of their useful life; and

WHEREAS, equipment must be replaced on a reasonable schedule and allows Police Officers to efficiently, effectively and safely carry out their duties; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive process; and

WHEREAS, the County of Alameda bid procedures satisfy the procurement requirements of the City of Berkeley; and

WHEREAS, funds in the amount of \$510,000 are available in the FY2021 Equipment Replacement fund 671.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a purchase order for eight Ford Interceptor Hybrid Sport Utility Vehicles with Nicholas K Corp DBA The Ford Store of San Leandro in an amount not to exceed \$390,000 with additional up-fitting costs with various vendors in an amount not to exceed \$120,000 for a total not to exceed amount of \$510,000.