CONSENT CALENDAR
September 10, 2019

To: Honorable Mayor and Members of the City Council

From: Dee-Williams Ridley, City Manager

Submitted by: Henry Oyekanmi, Director Finance

Subject: Purchase Order Agreements: Aramark Uniform Rental and Laundry Service

RECOMMENDATION
Adopt a Resolution authorizing the City Manager to piggyback off the City of Fresno’s competitively bid contract with Aramark Uniform Services for the provision to provide rental and laundering of uniforms, walk-off mats, towels, and miscellaneous items for various departments. Expenditures are projected to amount to $64,178 in Year 1 (September 1, 2019 through December 31, 2019) and $198,735 in Year 2 and $205,134 in Year 3 through January 4, 2022 for a total not to exceed amount of $468,047 during this 28 month period, subject to the City’s annual budget appropriation process.

FINANCIAL IMPLICATIONS
Funds are available in each individual department’s budget. The City currently spends approximately $186,530 annually with Aramark Uniform Services to provide rental, lease, and laundering services of uniforms, walk-off mats, towels, and miscellaneous items for various departments.

CURRENT SITUATION AND ITS EFFECTS
The City of Berkeley was piggybacking off the City of Hayward’s contract for uniform rental, lease, and laundering services. This contract has expired, and services continued through a standard purchase order agreement as a short-term bridge. The Finance General Services performed an evaluation of available service options, inclusive of price and service comparisons from other providers and determined piggybacking off the City of Fresno contract presents the overall best value to the City. Consequently, the City Manager seeks authority to piggyback off the City of Fresno’s competitively awarded contract. The City of Fresno contract with Aramark is BID# 9407 with a start date of January 5, 2019 through January 4, 2022.

BACKGROUND
The City of Berkeley piggybacked off the City of Hayward’s bid for uniform rental, lease, and laundering services. The City of Hayward’s contract with Aramark has expired and services continued through a standard purchase order agreement as a short-term bridge. The City of Berkeley now has an opportunity to piggyback off the City of Fresno’s competitive bid contract.
ENVIRONMENTAL SUSTAINABILITY
The City of Fresno’s contract includes a commitment to provide current and environmentally friendly processing methods – such as adherence to the Sustainable Laundry Best Management Practices, standards employed by commercial laundry facilities to reduce their impact on the environment. Aramark’s laundering service, according to their proposal to Hayward, uses less water, less energy, and fewer chemicals than standard home laundering. In addition, Aramark manages the discharge of water in accordance with Environmental Protection Agency standards. Aramark’s sustainability objective over the next 12 years, or by 2030, is to reduce water loss and waste in its operations by 50%. To do so, Aramark is pursuing intervention in four areas: 1) responsible and local sourcing; 2) waste minimization; 3) efficient operations; and 4) fleet management.

Overall, the selection of Aramark is in alignment with the Environmental Preferable Purchasing Policy Resolution No. 62,693-N.S. (2004), establishing an environmental purchasing policy charging the City with protecting the public health and welfare of its residents and workers, as well as the health of the environment; and Aramark complies with the City’s sweatshop ordinance.

The City intends to work with Aramark for streamlining delivery and pick-up with the objective to reduce the number of miles per consignment. Moreover, the City will explore using new Aramark uniforms with an increased recycled fiber blend.

RATIONALE FOR RECOMMENDATION
The City of Fresno solicited, bid, and awarded a contract to Aramark; and as Berkeley City Charter Article XI. Public Works and Supplies, Section 67.2 allows for the use of competitively bid pricing from a public agency, the City seeks Council authority to piggyback off the City of Fresno’s contract pricing with Aramark. By piggybacking off the City of Fresno’s contract pricing, the City will receive the advantage of cost savings due to the City of Fresno’s competitively bid and negotiated process.

ALTERNATIVE ACTIONS
Conducting an RFP solicitation was considered. After engaging market players, assessing departmental needs and considering transition expenses, it was determined that the costs and risks of an RFP solicitation outweigh the benefits of piggybacking off the negotiated City of Fresno’s contract. An RFP would not guarantee the City of Fresno’s contract pricing level and it would require between 70 and 120 of City staff hours to finalize the solicitation process.

CONTACT PERSON
Dennis Dang, Acting General Services Manager, (510) 981-7329

Attachments:
1: Resolution
RESOLUTION NO. ##,##-N.S.

PURCHASE ORDER AGREEMENTS: ARAMARK UNIFORM RENTAL AND LAUNDRY SERVICE

WHEREAS, the Berkeley City Charter Article XI. Public Works and Supplies, Section 67.2 allows for the use of competitively bid pricing from a public agency; and

WHEREAS, the City of Berkeley has been piggybacking off the City of Hayward competitively negotiated contract which has expired and services continued through a standard purchase order agreement as a short-term bridge; and

WHEREAS, providing protective clothing and equipment to authorized City employees is agreed to in the MOU between the City and Local 1021 (maintenance) with a provision to supply protective clothing to employees at no cost; and

WHEREAS, the City of Fresno has bid and awarded contract BID# 9407 with a start date of January 5, 2019 through January 4, 2022 to Aramark Uniform Services.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to enter into annual Purchase Order agreements and any amendments with Aramark Uniform Services to provide rental and laundering of uniforms, walk-off mats, towels, and miscellaneous items for various departments as needed for a period covering September 1, 2019 through January 4, 2022 for $64,178 from September 1, 2019 through December 31, 2019 and $198,735 in Year 2 and $205,134 in Year 3 through January 4, 2022 for a total not to exceed amount of $468,047 during this period, subject to the City’s annual budget appropriation process.