To: Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: Phillip L. Harrington, Director, Department of Public Works
Subject: Purchase Orders: National Auto Fleet Group for Ten Toyota Prius Prime Plus (PHEV) Sedans

RECOMMENDATION
Adopt a Resolution satisfying requirements of City Charter Article XI Section 67.2 allowing the City to participate in Sourcewell contract bid procedures, and authorizing the City Manager to execute a purchase order for ten (10) new 2020 Toyota Prius Prime Plus Sedans with National Auto Fleet Group in an amount not to exceed $296,475.

FISCAL IMPACTS OF RECOMMENDATION
The purchase of ten Toyota Prius Prime Plus will not exceed $296,475 and includes document fees, the cost of seat covers, CA tire fees, delivery to City of Berkeley and sales tax. Funding for the purchase of these vehicles is available in the FY2019 Baseline Budget Fund for the various department funding sources provided below:

<table>
<thead>
<tr>
<th>Budget Code</th>
<th>Division</th>
<th>Cost</th>
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<tr>
<td>011-51-501-501-0000-000-451-664120</td>
<td>2 - Environmental Health</td>
<td>$59,295</td>
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<td>316-51-503-521-2007-000-451-664120</td>
<td>2 - Mental Health</td>
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<td>158-51-503-521-2006-000-451-664120</td>
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<td>313-51-505-548-2071-000-444-664120</td>
<td>1 - Mental Health, 1 - ASP Crisis</td>
<td>$59,295</td>
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CURRENT SITUATION AND ITS EFFECTS
This purchase will replace two existing units 406 and 409 that have reached the end of their useful life and require replacement as well as to purchase 8 new vehicles in order to meet the demands of field-based services. These 10 vehicles are needed by the Health, Housing, and Community Services Department’s Environmental Health, Mental Health, and Aging Services divisions to transport staff, supplies and equipment to conduct case management, provide mobile crisis support, and to perform food safety and vector inspections throughout the City of Berkeley.

This purchase will support the City’s Strategic Plan Goal of being a global leader in addressing Climate change, advancing environmental justice, and protecting the environment.
BACKGROUND
Throughout the year, the Department of Public Works purchases vehicles and equipment for City Departments paid through the Equipment Replacement fund and supplemented by individual departments if required. If a purchase request exceeds $25,000, the Department of Finance General Services Division solicits bids or “piggybacks” off competitively bid contracts to ensure City departments receive the best pricing. Each City Department pays its proportionate share into the Equipment Replacement Fund, and those funds are utilized to replace equipment at the end of its useful life.

City of Berkeley Mayor Jesse Arreguin is a participant in Climate Mayors1 a collaborative that includes Mayors from U.S. cites. The Collaborative founded in 2014 is a network of mayors who are working together as a dedicated voice to address climate change with action. In 2017 Climate Mayors released a Request for Information to help municipal agencies gain more knowledge on electric vehicles (EV). The responses that were received contained feedback and suggestions and led the pathway to the development of the Climate Mayors EV Purchasing Collaborative. “The Collaborative works to leverage the buying power of Climate Mayors cities to reduce the costs of EVs and charging infrastructure for all U.S. cities, counties, state governments and public universities, thereby accelerating fleet transitions. The Collaborative also provides training, best practices, educational resources and analysis support, creating a one-stop shop to support EV transitions for public fleets”.

Climate Mayors partnered with Sourcewell2 formerly National Joint Powers Alliance (NJPA) a municipal contracting agency operating under the legislative authority of Minnesota Statute 123A.21. The original 1978 statute was revised in 1995 to allow government clients to better meet their specific needs through participation in a service cooperative, rather than paying the higher cost associated with individual procurement. Sourcewell allows participating municipal agencies to leverage the benefits of cooperative purchasing and reduces procurement costs. Sourcewell serves all educational, government, and non-profit agencies nationwide, and offers cooperatively contracted products, equipment and service opportunities to government entities throughout the U.S.

All Sourcewell contracts have been competitively solicited nationwide. On October 21, 2016 Sourcewell then NJPA released Request for Proposal No. 120716 for Vehicles, Cars, Vans, SUV’s and Light Trucks with Related Equipment, Accessories, and Services. The solicitation was released for approximately forty-eight days and four proposals were submitted. Upon their review NJPA selected National Auto Fleet Group

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1 http://climatemayors.org/
2 https://www.sourcewell-mn.gov/
as the best most responsive proposer to meet the specifications thusly awarding Contract No. 120716-NAF.

**ENVIRONMENTAL SUSTAINABILITY**
The Prius Prime Plus vehicle is a Plug in Hybrid Electric Vehicle (PHEV). Assets are equipped with an electric drive motor whose battery can be recharged by plugging it into an external source of electric power, as well by its on-board engine and generator. Unleaded fuel powers the on-board engine that meets all current state, federal, and local emissions regulations. This is in keeping with the City's 2009 Climate Action Plan emissions reduction goals.

**RATIONALE FOR RECOMMENDATION**
Requisition will provide department with needed transportation to accommodate increased staffing levels; reduce rental expense presently undertaken, and replace assets that have reached the end of their recognized economic lives.

**ALTERNATIVE ACTIONS CONSIDERED**
No other options considered at this time. Eight Vehicles are new acquisitions to the fleet. Two assets have reached the end of their useful life.

**CONTACT PERSON**
Greg Ellington, Superintendent, Public Works Maintenance, (510) 981-6469

Attachments:
1: Resolution
RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: NATIONAL AUTO FLEET GROUP FOR TEN TOYOTA PRIUS PRIME PLUS SEDANS

WHEREAS, ten Prius Prime Plus Sedans are needed by the City of Berkeley Health, Housing, and Community Services Department’s Environmental Health, Mental Health, and Aging Services divisions to transport staff, supplies and equipment to conduct case management, provide mobile crisis support, and to perform food safety and vector inspections throughout the City of Berkeley; and

WHEREAS, eight vehicles will be new additions to the fleet, while vehicles 406 and 409 are between 20-23 years old and have reached the end of their useful lifecycle; and

WHEREAS, vehicles must be replaced based upon a reasonable schedule that allows city employees to efficiently and effectively carry out their duties; and

WHEREAS, City of Berkeley Mayor Jesse Arreguin is a participant in Climate Mayors, a collaborative of U.S. Mayor who are addressing climate change in voice and action; and

WHEREAS, Climate Change partnered with National Auto Fleet Group who is offering vehicles via their Contract No. 120716-NAF with Sourcewell; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive bid process; and

WHEREAS, on October 21, 2016 National Joint Powers Alliance (NJPA) released Request for Proposal No. 120716 for Vehicles, Cars, Vans, SUV’s and Light Trucks with Related Equipment, Accessories, and Services, and upon their review NJPA selected National Auto Fleet Group as the best most responsive proposer to meet the specifications, thusly awarding Contract No. 120716-NAF: and

WHEREAS, Sourcewell contract bid procedures satisfy the procurement requirements of the City of Berkeley; and

WHEREAS, funds in the amount of $296,475 are available and will be equally distributed through various Health, Housing, and Community Services FY 2019 Budget Funds to include: (011), (315), (316), (158), and (313).

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a purchase order for ten Prius Prime Plus with National Auto Fleet Group in an amount not to exceed $296,475.