



Office of the City Manager

CONSENT CALENDAR
May 1, 2018

To: Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: Scott Ferris, Director, Parks Recreation and Waterfront
Subject: Contract: BayGreen, Inc. for Mobile Pumpout and Related Services

RECOMMENDATION

Adopt a Resolution authorizing the City Manager or her designee to execute a contract and any amendments with BayGreen, Inc. for mobile vessel pumpout and related services at the Berkeley Marina in an amount not to exceed \$331,800 over a period of seven years, consisting of an initial term of three years, with options to extend for two additional two-year periods.

FISCAL IMPACTS OF RECOMMENDATION

Funds for this contract are available in the Marina Fund budget code 825-5903-450-3038. Budget allocations for each fiscal year are subject to adoption of the budget by the City Council. CMS No. SGQT7.

CURRENT SITUATION AND ITS EFFECTS

The current contract for mobile vessel pumpout services with BayGreen, Inc. terminates on June 30, 2018. In January of 2018, to prepare for a new contract for these services, the City conducted a competitive Request For Proposal (RFP) process to solicit boat pumpout services at the Berkeley Marina (Specification No. 17-11156-C). On March 14, 2018, the City received one bid, from BayGreen, Inc. Staff have determined that BayGreen has provided reliable boat pumpout services at the Berkeley Marina in the past, and the current contract amount is reasonable. Therefore, staff recommends that a new contract be authorized.

BACKGROUND

For several decades, the Berkeley Marina has provided free monthly vessel pumpout services for existing berthers as part of the monthly berther fee. The City has contracted with BayGreen for this service since 2011.

ENVIRONMENTAL SUSTAINABILITY

Current regulations prohibit the discharge of sewage from boats in the San Francisco Bay for environmental and public health reasons. The provision of this amenity to

boaters at the Berkeley Marina encourages responsible boating and compliance with existing environmental regulations.

RATIONALE FOR RECOMMENDATION

The City conducted a competitive Request For Proposal (RFP) process to obtain boat pumpout services at the Berkeley Marina. BayGreen meets the criteria contained in the RFP at a reasonable cost.

ALTERNATIVE ACTIONS CONSIDERED

None

CONTACT PERSON

Alexandra Endress, Waterfront Manager, 981-6737

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: BAYGREEN, INC. FOR MOBILE PUMPOUT AND RELATED SERVICES

WHEREAS, the Waterfront Division of the Parks, Recreation and Waterfront Department contracts with private companies for mobile vessel pumpout services for Berkeley Marina berthers as an amenity and to discourage the illegal dumping of sewage and gray water into City waters and San Francisco Bay; and

WHEREAS, the current contract with BayGreen, Inc. for the provision of mobile vessel pumpout and related services will terminate as of June 30, 2018; and

WHEREAS, in January of 2018, to prepare for a new contract for mobile pumpout and related services, the City conducted a competitive bidding process to mobile pumpout and related services (Specification No. 17-11156-C). On March 14, 2018, the City received one bid. Staff have determined that BayGreen has provided reliable boat pumpout services at the Berkeley Marina in the past, and the proposal received as part of this bid is responsive, and the pricing schedule and contract amount for the provision of these services is reasonable; and

WHEREAS, funds for this contract are available in the Marina Fund budget code 825-5903-450-3038. Budget allocations for each fiscal year are subject to adoption of the budget by the City Council. CMS No. SGQT7.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager or her designee is hereby authorized to execute a contract and any amendments with BayGreen, Inc. in an amount not to exceed \$142,200 for a period of three years, with an option to renew for two (2) additional two year periods years at \$47,400 per year, for a total contract amount not to exceed \$331,800, contingent upon annual budget appropriation. A record signature copy of said contract will be on file in the Office of the City Clerk.

