



Office of the City Manager

CONSENT CALENDAR
December 19, 2017

To: Honorable Mayor and Members of the City Council
 From: Dee Williams-Ridley, City Manager
 Submitted by: Phillip L. Harrington, Director, Department of Public Works
 Subject: Purchase Order: National Auto Fleet Group for Two Front End Loading Refuse Trucks

RECOMMENDATION

Adopt a Resolution satisfying requirements of City Charter Article XI Sections 67.2 allowing the City to participate in National Joint Powers Alliance contract bid procedures, and authorizing the City Manager to execute a purchase order for two front end loading refuse trucks with National Auto Fleet Group in an amount not to exceed \$740,000.

FISCAL IMPACTS OF RECOMMENDATION

The purchase of two front-end loading refuse trucks will not exceed \$740,000 and includes document fees, CA tire fees, delivery to City of Berkeley and sales tax. Funding is subject to Appropriation (AAO2) in the FY2018 Zero Waste Fund 820 budget account 820-5603-432-7042.

CURRENT SITUATION AND ITS EFFECTS

In 2015, the City Council directed the Department of Public Works (DPW) Zero Waste Division (ZWD) to integrate the collection of commercial materials into ZWD's refuse collection services. Those materials are presently collected by three non-exclusive commercial waste hauling franchisees. At an October 16, 2016 Public Hearing, City Council action awarded contracts to these three franchisees for one year to allow ZWD time to integrate these commercial accounts into existing operations.

These two new front-end loading vehicles are needed to support refuse collection for 440 new commercial accounts that is scheduled to begin March 2018. ZWD will utilize these vehicles to collect refuse, recyclable materials, mixed containers (metal, plastic, aluminum.), and green/food waste. Once collected, the materials generated by these new commercial customers will be transported seven days per week to the City's Solid Waste Management Center and Transfer Station for disposal or reuse.

BACKGROUND

Throughout the year, each City Department pays its proportionate share into the Equipment Replacement Fund, and those funds are utilized to replace equipment at the

end of its useful life. If a vehicle purchase request exceeds \$25,000, the Department of Finance General Services Division solicits bids or “piggybacks” off competitively bid contracts to ensure City departments receive the best pricing.

The City of Berkeley has been a no-cost member of the National Joint Powers Alliance (NJPA), a municipal contracting agency operating under the legislative authority of Minnesota Statue 123A.21.¹ The original 1978 statue was revised in 1995 to allow government clients to better meet their specific needs through participation in a service cooperative, rather than paying the higher cost associated with individual procurement. NJPA allows participating municipal agencies to leverage the benefits of cooperative purchasing and reduces procurement costs. NJPA serves all educational, government, and non-profit agencies nationwide, and offers cooperatively contracted products, equipment and service opportunities to government entities throughout the U.S.

All NJPA contracts have been competitively solicited nationwide. On June 21, 2016 NJPA released Request for Proposal No. 081716 for Class 6, 7, and 8 Chassis with Related Equipment, Accessories, and Services. The solicitation was released for approximately fifty-eight days and fourteen proposals were submitted. Upon their review, NJPA selected National Auto Fleet Group as the best most responsive proposer to meet the specifications thusly awarding Contract No. 081716-NAF. National Auto Fleet Group’s authorized Northern California dealer for Crane Carrier products is Western Truck Center, who provides new equipment sales, warranty work, training, replacing parts and service.

On October 2, 2014 NJPA released Request for Proposal No. 112014 for Mobile Refuse Collection Vehicles with Related Equipment, Accessories, and Services. The solicitation was released for approximately forty-nine days and seven proposals were submitted. Upon their review, NJPA selected McNeilus Truck and Manufacturing Inc. as the best and most responsive proposer to meet the specifications, thusly awarding Contract No. 112014-MCN.

For all contracts, NJPA charges administrative fees based upon a percentage of the sales, and that fee is paid by the National Auto Fleet Group and McNeilus Truck and Manufacturing Inc. In this instance, an additional fee 1% will be paid by NJPA Contract holder National Auto Fleet Group and this cost will not be passed on to the City.

ENVIRONMENTAL SUSTAINABILITY

The two new front end loading refuse trucks will be powered by Renewable Diesel fuel that meets or exceeds all current state, federal and local emissions regulations. This is in keeping with the City’s 2009 Climate Action Plan emissions reduction goals.

¹ <https://www.njpacoop.org/>

RATIONALE FOR RECOMMENDATION

Given the current volume of refuse, mixed recyclables and green/food waste generated by existing ZWD commercial accounts, and in consideration of the addition of 440 new commercial accounts, these two new vehicles are required to collect the expected additional 290 tons/month of refuse, 125 tons/month of fiber, 28 tons/month of mixed containers, and 18 tons/month of green/food waste. In addition, all city vehicles are due for replacement at the end of their recognized economic lives. City departments that use fleet vehicles (including DPW) pay into the equipment replacement fund, which fully funds new vehicle purchases.

ALTERNATIVE ACTIONS CONSIDERED

No alternative action is considered. If these two front-end loading refuse trucks are not procured, ZWD will be unable to collect the refuse, fiber, mixed containers, and green/food waste generated by these 440 new commercial accounts.

CONTACT PERSON

Don Colbert, Senior Equipment Supervisor, Department of Public Works (510) 981-6467

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: NATIONAL AUTO FLEET GROUP FOR TWO FRONT END
LOADING REFUSE TRUCKS

WHEREAS, two new front end loading refuse trucks are needed by the City of Berkley Department of Public Works for commercial and residential refuse collection including recycling and organics; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive bid process; and

WHEREAS, on June 21, 2016 National Joint Powers Alliance (NJPA) released Request for Proposal No. 081716 for Class 6, 7, and 8 Chassis with Related Equipment, Accessories, and Services, and upon their review NJPA selected National Auto Fleet Group as the best most responsive proposer to meet the specifications, thusly awarding Contract No. 081716-NAF. National Auto Fleet Groups local authorized Northern California Crane Carrier dealer is Western Truck Center, who provides new equipment sales, warranty work, replacement parts and service; and

WHEREAS, on October 2, 2014 NJPA released Request for Proposal No. 112014 for Mobile Refuse Collection Vehicles with Related Equipment, Accessories and Services and upon their review, NJPA selected McNeilus Truck and Manufacturing Inc. as the best and most responsive proposer to meet the specifications, thusly awarding Contract No. 112014-MCN; and

WHEREAS, NJPA contract bid procedures satisfy the procurement requirements of the City of Berkeley; and

WHEREAS, funds in the amount of \$740,000 are subject to Appropriation (AAO2) in the FY 2018 Zero Waste Fund 820.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a purchase order for two front-end loading refuse trucks with National Auto Fleet Group in an amount not to exceed \$740,000.