



Kriss Worthington

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Consent Calendar:
 10/31/2017

To: Honorable Mayor and Members of the City Council
 From: Councilmember Kriss Worthington
 Subject: Short-Term Referral to the City Manager, Landing Fee Adjustment
 for Small-Scale Ferry Services

RECOMMENDATION:

Refer to the City Manager to evaluate the landing fees for the Small Scale Ferry Service that has been operating for over 6 months. Review other ferry landing fees that are comparable including San Francisco where Berkeley residents commute.

BACKGROUND:

Small-Scale Ferry Service (SSFS) pilot program initiated in February of 2017 offers regularly-scheduled ferry service at predetermined rates between Berkeley and San Francisco. Public ferry services licensed by the California Public Utilities Commission (CPUC) consist part of the transportation fabric of Berkeley that provide services for the general public. Therefore, ferry service should be integrated as a component of the overall transportation scheme, and the City Council ought to support the operation and growth of the public ferry service in Berkeley on behalf of residents and commuters.

Currently, Berkeley Marina's landing fee is significantly higher than that of San Francisco. Tideline, the first ferry service to commence, is paying 25% of its gross revenue to the City of Berkeley. As a public ferry service, landing rights and fees should be consistent with other bay area ferry landing fee. San Francisco's fee is significantly lower for the same number of vessels with the same number of passengers.

When the city issued the Small-Scale Ferry Service Permit, it was provided that "Six months into the pilot program, the City will begin an RFP process that should result in a more long-term agreement between one or more CPUC-approved vendors." Now that we are past 6 months into the pilot program, this would be an excellent time for the City to consider adjusting the landing fee for Berkeley Marina to ensure the sustainability of the program.

FINANCIAL IMPLICATIONS: Minimal

ENVIRONMENTAL SUSTAINABILITY: Consistent with Berkeley's Environmental Sustainability Goals and no negative impact.

CONTACT PERSON: Councilmember Kriss Worthington 510-981-7170

ATTACHMENT: Landing Fee at Pier 1.5 and Pier 15 of San Francisco



PIER 1
SAN FRANCISCO, CA 94111

**LANDING RIGHTS AGREEMENT
LICENSE TO LAND AT PORT OF SAN FRANCISCO PIERS**

LICENSE NO. 162444

**BY AND BETWEEN
THE CITY AND COUNTY OF SAN FRANCISCO
OPERATING BY AND THROUGH THE
SAN FRANCISCO PORT COMMISSION**

AND

**TIDELINE MARINE GROUP, INC.
A DELAWARE CORPORATION**

**PIER 1.5 AND PIER 15 WATER TAXI & SMALL VESSEL DOCKS
AND
PIER 40 SOUTH BEACH HARBOR**

**ELAINE FORBES
EXECUTIVE DIRECTOR
SAN FRANCISCO PORT COMMISSION**

**WILLIE ADAMS, PRESIDENT
KIMBERLY BRANDON, VICE PRESIDENT
LESLIE KATZ, COMMISSIONER
ELENI KOUNALAKIS, COMMISSIONER
DOREEN WOO HO, COMMISSIONER**

Landing Fees		
Type of Service	Fees	Payment
For Hire Charter Commuter and Vessel Common Carrier Landings – Pre-set service at Pier 1.5, 15 and/or SBH:	Licensee shall pay fifty percent (50%) of the fees for Commuter Landings set forth in <i>Schedule 1</i> , "Downtown Ferry Terminal Fee Schedule" for each Landing.	Licensee shall pay Landing Fees as invoiced by Port, no later than twenty (20) days after receipt of such invoice. In addition, Licensee shall provide to Port, within twenty (20) days after the end of the month, a complete statement, showing the scheduled Landings for the immediately preceding month ("Monthly Statement") the form attached as <i>Exhibit C</i> . Landings at SBH must be reported and paid separately from

12/21/16

BLI-3

SCHEDULE 1

Downtown Ferry Terminal Fee Schedule

LANDINGS PER DAY	EFFECTIVE JANUARY 1, 2016	EFFECTIVE JANUARY 1, 2017	EFFECTIVE JANUARY 1, 2018	EFFECTIVE JANUARY 1, 2019	EFFECTIVE JANUARY 1, 2020
1	\$27.56	\$28.11	\$ 28.67	\$ 29.25	\$ 29.83
2	\$49.59	\$50.58	\$ 51.59	\$ 52.62	\$ 53.68
3	\$68.89	\$70.27	\$ 71.68	\$ 73.11	\$ 74.57
4	\$85.44	\$87.14	\$ 88.88	\$ 90.66	\$ 92.47
5	\$99.22	\$101.20	\$ 103.22	\$ 105.29	\$ 107.39
6	\$110.24	\$112.45	\$ 114.70	\$ 116.99	\$ 119.33
7	\$118.51	\$120.88	\$ 123.30	\$ 125.76	\$ 128.28
8	\$124.02	\$126.50	\$ 129.03	\$ 131.61	\$ 134.24
9	\$126.79	\$129.32	\$ 131.91	\$ 134.54	\$ 137.24
10	\$129.56	\$132.15	\$ 134.79	\$ 137.49	\$ 140.24
11	\$132.31	\$134.96	\$ 137.66	\$ 140.41	\$ 143.22
12	\$135.08	\$137.78	\$ 140.54	\$ 143.35	\$ 146.21
13	\$137.83	\$140.59	\$ 143.40	\$ 146.27	\$ 149.20
14	\$140.61	\$143.42	\$ 146.29	\$ 149.21	\$ 152.20
15	\$143.36	\$146.23	\$ 149.15	\$ 152.14	\$ 155.18
16	\$146.13	\$149.05	\$ 152.03	\$ 155.07	\$ 158.17
17	\$148.89	\$151.87	\$ 154.91	\$ 158.01	\$ 161.17
18	\$151.65	\$154.69	\$ 157.78	\$ 160.94	\$ 164.16
19	\$154.42	\$157.51	\$ 160.66	\$ 163.87	\$ 167.15
20	\$157.18	\$160.33	\$ 163.54	\$ 166.81	\$ 170.14

January 1, 2016 each landing over 20 landings, add \$2.76 per landing
 January 1, 2017 each landing over 20 landings, add \$2.82 per landing
 January 1, 2018 each landing over 20 landings, add \$2.88 per landing
 January 1, 2019 each landing over 20 landings, add \$2.94 per landing
 January 1, 2020 each landing over 20 landings, add \$3.001 per landing