



Office of the City Manager

CONSENT CALENDAR  
June 13, 2017

To: Honorable Mayor and Members of the City Council  
 From: Dee Williams-Ridley, City Manager  
 Submitted by: Savita Chaudhary, Director, Information Technology  
 Subject: Contract No. 7167F Amendment: SunGard Public Sector Software License Maintenance and Support, AnalyticsNOW Enterprise Reporting and Professional Services

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to amend Contract No. 7167F with SunGard Public Sector for maintenance and support of the City's FUNDS\$ system, increasing the amount of the current contract by \$177,652 for a total not to exceed \$1,682,935 from July 1, 2006 through June 30, 2018.

FISCAL IMPACTS OF RECOMMENDATION

Funds for this contract are allocated in the Department of Information Technology FY 2018 General Fund and Capital Improvement baseline budget and ongoing funding in future fiscal years is subject to council approval of the proposed city-wide budget and annual appropriation ordinances.

\$127,652	Software Maintenance Budget Code: 610-2750-410-3047 FY 2018 (General Fund, Information Technology, Software Maintenance)
\$35,000	AnalyticsNOW Enterprise Licensee and Professional Services Budget Code: 610-2750-410-3047 FY 2018 (General Fund, Information Technology, Software Maintenance)
\$15,000	Professional Services as needed for Fiscal Year 2018 Budget Code: 010-2702-410-3038 FY 2018 (General Fund, Information Technology, Software Maintenance)

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**\$177,652 Total FY 2018 Software Maintenance and Professional Services**

The contract amendment has been entered into the City's contract database and assigned Contract Management System No: B3B6A.

### CURRENT SITUATION AND ITS EFFECTS

Currently, the City uses SunGard's Public Sector software to support operations for all departments. As incremental replacement of individual FUND\$ modules continue, the City's maintenance contract with SunGard Public Sector will continue to decrease in scope and cost, since support will be required for fewer modules each year until all remaining FUND\$ modules are replaced and retired. Software maintenance for all FUND\$ modules includes 24x7 support, online training and documentation, and periodic patches to incorporate enhancements and repairs.

In Fiscal Year 2018, the City is replacing current FUND\$ reporting tool Q-REP with a web-based reporting tool called AnalyticsNow. The current reporting tool is out of support and there is no available training. The City has legal and compliance reporting requirements for financial and payroll data to various federal and state agencies and this reporting functionality needs to be continued for the next 3 to 5 years. The current reporting tool Q-REP pricing model is per user with approximately 50 end users and administration license with a cost of \$15K/year. The proposed reporting tool AnalyticsNow is web based to unlimited city users with an annual license cost of \$3280, thus saving the City \$12K annually and training and vendor support is available.

### BACKGROUND

In Fiscal Year 2014, The Department of Information Technology worked with the Department of Planning and Development and the Department of Finance to replace the FUND\$ Occupational Licensing (OL) module; consequently, the City will no longer pay SunGard \$6,465 per year for its maintenance.

In Fiscal Year 2016, Building Permits (BP), Planning & Zoning (PZ) will be replaced and completely retired; consequently, an additional \$12,902 for support of these SunGard modules is removed from the annual maintenance cost. FUND\$ has supported operations in all City departments for over two decades. Its initial implementation in 1989 focused on automating core financial functions (General Ledger, Accounts Payable, and Purchasing). From Fiscal Year (FY) 1989 to FY 2013, the City spent a total of \$2,845,742 on FUND\$ software maintenance (approximately \$119,000 per year, on average). From FY 1989 to FY 2006, the City implemented extensive customizations of FUND\$ to expand its use within all departments.

In FY 2006, the City renegotiated the contract with SunGard Public Sector to, amongst other things, include the extensive library of customization programs within the software maintenance and support agreement. Software maintenance for this system includes 24x7 technical assistance, online training and documentation, and periodic patches to incorporate enhancements and repairs.

On June 1, 2010, Council received a FUND\$ Status Report outlining usability challenges, an incremental replacement plan, and estimated costs and replacement timelines

[www.cityofberkeley.info/uploadedFiles/Clerk/Level\\_3\\_City\\_Council/2010/06Jun/2010-06-01\\_Item\\_54\\_FUND\\_Status\\_Report.pdf](http://www.cityofberkeley.info/uploadedFiles/Clerk/Level_3_City_Council/2010/06Jun/2010-06-01_Item_54_FUND_Status_Report.pdf)).

On March 25, 2014, Council received an updated FUND\$ Status Report, which discussed FUND\$ replacement successes and challenges, as well as a strategy for expediting replacement

[www.cityofberkeley.info/Clerk/City\\_Council/2014/03\\_Mar/Documents/2014-0325\\_Item\\_34\\_FUND\\$\\_Status\\_Report.aspx](http://www.cityofberkeley.info/Clerk/City_Council/2014/03_Mar/Documents/2014-0325_Item_34_FUND$_Status_Report.aspx)).

#### ENVIRONMENTAL SUSTAINABILITY

The incremental replacement of FUND\$ modules with more modern, best-of-breed software includes opportunities for providing online services. For example, it will be possible to apply and pay online for an array of licensing, permitting, and zoning certifications, eliminating the need for the public to visit City offices for routine applications. This helps reduce vehicle emissions, in keeping with the City's Climate Action Plan.

#### ALTERNATIVE ACTIONS CONSIDERED

SunGard retains exclusive rights to provide maintenance for its software; no other vendor provides authorized maintenance. Staff considered terminating this agreement and providing maintenance without vendor assistance, but given the critical operations supported by FUND\$, the associated costs for staffing and training would be more than the maintenance agreement. In addition the risk of having limited support expertise would be unacceptable, especially since all internal staff resources are focused on configuring, testing, and implementing FUND\$ module replacements (rather than supporting the aged FUND\$ system).

#### CONTACT PERSON

Savita Chaudhary, Director, Information Technology, 510-981-6541

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT AMENDMENT: CONTRACT NO. 7167F – SUNGARD PUBLIC SECTOR  
SOFTWARE MAINTENANCE

WHEREAS, the City of Berkeley relies upon automation for critical business activities such as payroll, billing, and permitting; and

WHEREAS, SunGard Public Sector furnishes the software used for these activities; and

WHEREAS, SunGard Public Sector is the only vendor authorized to support its software; and

WHEREAS, funds are available in Budget Code: 610-2750-410-3047, and 010-2703-410-3038 and ongoing funding in future fiscal years is subject to council approval of the proposed city-wide budget and annual appropriation ordinances.

CMS No. B3B6A

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to amend Contract No. 7167F with SunGard Public Sector for maintenance and support of the City's FUND\$ system, increasing the amount of the current contract by \$177,652 for a total not to exceed \$1,682,935 from July 1, 2006 through June 30, 2018.