

Office of the City Manager

Date: June 23, 2022

To: Budget and Finance Policy Committee

From: Dee Williams-Ridley, City Manager

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Subject: Investment Policies of Other Jurisdictions

The City's investment policy is a formal document which provides the guidelines for investments and operational structure in the management of public funds and is confirmed annually by the City Council.

One of the components of the City's investment policy is the section for responsible investing. This provides a list of identified restrictions that were ratified by the City Council. It is extremely important that the investment officer regards these as requirements when making decisions for investment purchase.

Each year the City's investment policy is updated to add all the responsible investing policies passed by city council throughout the year. Throughout the many years, the City has accumulated seven policy restrictions for responsible investing.

Most cities' have the three main statutory objectives in managing the investment programs which are safety, liquidity and return. However, due to the restrictions in City of Berkeley's investment, the investment program considers responsible investing as an additional objective. Compliance to these restrictions is highly regarded as a requirement for its investments. These results in limiting the type of investment offering the investment officer can purchase. Restrictions has a direct impact on diversification of funds and the rate of returns on investments.

On January 27, 2022 while discussing the Fourth Quarter Investment report, the Budget and Finance Committee asked that Finance conduct a comparison study in investment restriction for other cities in California. The Finance Department researched and reviewed the investment policies of the various cities to identify the investment restrictions for their investment program. Finance took the cities that it currently uses to benchmark the rate of returns on the City's quarterly investment report and identified the restrictions on their cities' investment policies.

Below is a summary of the findings from the research:

| VARIOUS CALIFORNIA CITIES INVESTMENT RESTRICTIONS |                 |                                         |                   |                            |                  |                                          |         |                      |                                        |                                                       |                                      |
|---------------------------------------------------|-----------------|-----------------------------------------|-------------------|----------------------------|------------------|------------------------------------------|---------|----------------------|----------------------------------------|-------------------------------------------------------|--------------------------------------|
| City                                              | Rates<br>Earned | DIVESTMENT FROM COMPANIES/MANUFACTURERS |                   |                            |                  |                                          |         |                      |                                        | INTEGRATE                                             |                                      |
|                                                   |                 | Tobacco<br>Products<br>Encou            | Firearms          | Fossil<br>Fuels<br>equired | Nuclear<br>Power | Private Prison and Immigration Detention | Weapons | Oppressive<br>States | Companies<br>for Mexico<br>Border Wall | Environment,<br>social and<br>governance<br>principle | Investing<br>Community<br>Well Being |
| Palo Alto                                         | 1.58%           | X                                       | Х                 | Х                          |                  |                                          |         |                      |                                        |                                                       |                                      |
| Los<br>Angeles                                    | 1.09%           |                                         |                   |                            |                  |                                          |         |                      |                                        |                                                       |                                      |
| San Jose                                          | 1.08%           |                                         |                   |                            |                  |                                          |         |                      |                                        |                                                       | Х                                    |
| Sacrame<br>nto                                    | 0.99%           |                                         |                   |                            |                  |                                          |         |                      |                                        |                                                       |                                      |
| Torrance                                          | 0.98%           |                                         |                   |                            |                  |                                          |         |                      |                                        |                                                       |                                      |
| San<br>Diego                                      | 0.83%           |                                         |                   |                            |                  |                                          |         |                      |                                        |                                                       |                                      |
| Berkeley                                          | 0.80%           | Χ                                       | Х                 | Χ                          | Х                | Х                                        | Χ       | Х                    | Х                                      | Х                                                     |                                      |
| Santa<br>Monica                                   | 0.54%           | _                                       | Х                 | Х                          | Х                |                                          |         |                      |                                        |                                                       |                                      |
| San<br>Francisco                                  | 0.48%           |                                         | iscouraged I<br>X | Not Require                | X                |                                          |         |                      |                                        |                                                       |                                      |
| Oakland                                           | 0.19%           | Х                                       | Х                 | Х                          |                  |                                          |         |                      |                                        |                                                       |                                      |

## Research Analysis:

The study shows that there is a direct correlation between the number of restrictions to the rate of returns for various jurisdictions. The cities that have no restrictions or encouraged restrictions without it being mandated are the cities that have higher rate of return on their investment. Cities with restrictions are the ones who have lower rate of return. The City of Berkeley rate of returns still remains fairly high amidst the restrictions in the investment policy.

As a result of the differences in the investment policies of different cities, including responsible investing policies, maturity restrictions, investment restrictions, etc., it is difficult for any City to come up with a reasonable performance measure for pooled cash investments. In order to provide some measure of the relative performance of the City's investment returns, past City Councilmembers requested that information about the rates earned by other California cities be included in the quarterly investment reports for comparison purposes, despite the differences in the investment policies of the various cities.