



Office of the City Manager

CONSENT CALENDAR  
October 10, 2023

To: Honorable Mayor and Members of the City Council  
 From: Dee Williams-Ridley, City Manager  
 Submitted by: Liam Garland, Director, Department of Public Works  
 Subject: Purchase Order: Western Truck Center for Four Front Loaders

RECOMMENDATION

Adopt a Resolution satisfying requirements of City Charter Article XI Section 67.2 allowing the City to participate in Sourcewell contract bid procedures, and authorizing the City Manager to execute a purchase of four (4) Front Loaders with Western Truck Center in an amount not to exceed \$2,050,000.

FISCAL IMPACTS OF RECOMMENDATION

The purchase of four Front Loaders will not exceed \$2,050,000 and includes freight, registration, California state tire fees, extended warranty and sales tax. Funding for the purchase of these vehicles has been collected into the Equipment Replacement Fund 671 and is available in the FY 2024 budget.

CURRENT SITUATION AND ITS EFFECTS

This purchase will replace units 6381, 6382, 6383 and 6384 that have reached the end of their useful life. The Front Loaders being replaced are model year 2013 (6381 & 6382) and model year 2017 (6383 & 6384). Berkeley provides its own refuse, recycling, mixed containers (metal, plastic, aluminum), and food/green materials collection services for both residential and commercial community members. New equipment will be utilized by the Zero Waste Division for this purpose. Collected material will be transported to the City's Transfer Station for disposal or the Recycling Center for recycling.

Purchasing these updated front loaders and retiring the existing City vehicles supports the City's Strategic Plan Goal of providing state-of-the-art, well-maintained infrastructure, amenities, and facilities and the goal of being a customer-focused organization that provides excellent, timely, easily-accessible service and information to the community.

## BACKGROUND

If a vehicle or equipment purchase request exceeds \$25,000, the Department of Finance, General Services Division, solicits bids or utilizes existing competitively bid contracts to ensure City departments receive the best pricing.

The City is a no-cost member of Sourcewell (formerly National Joint Powers Alliance) a municipal contracting agency operating under the legislative authority of Minnesota Statue 123A.21. Sourcewell's original 1978 statute was revised in 1995 allowing government clients to meet their specific needs through participation in a service cooperative, rather than paying the higher cost associated with individual procurement. Sourcewell allows participating municipal agencies to leverage the benefits of cooperative purchasing and reduces procurement cost. Sourcewell serves cooperatively contracted products, equipment and service opportunities to government entities throughout the United States. All Sourcewell contracts have been competitively solicited nationwide.

Front Loaders are regularly purchased in two separate sections due to the body units being separate from the cab and chassis units. This is the case with this recommendation, in which one retailer is sourcing both units and preparing them in advance for the City.

The Labrie Environmental Group's Wittke 40-yard Front Loading Refuse Bodies will be purchased utilizing the existing Sourcewell Contract No. 091219-LEG. On July 11, 2019 Sourcewell released Request for Proposal No. 091219 for Mobile Refuse Collection Vehicles with Related Equipment, Accessories, and Services. The solicitation was released for sixty-four days and nine proposals were submitted. Upon review the Sourcewell Evaluation Committee selected Labrie Enviroquip Group as the best, most comprehensive respondent to meet the specifications, thereby awarding them Contract No. 091219-LEG. The bodies will be provided by Arata Equipment Company, the Labrie Enviroquip Group's exclusive authorized dealer for Northern California. The City is purchasing 4 body units from this manufacturer.

On April 16, 2020 Sourcewell released Request for Proposal No. 060920 for Class 4-8 Chassis with Related Equipment, Accessories, and Services. The solicitation was released for fifty-five days and twenty-five proposals were submitted. Upon review, the Sourcewell Evaluation Committee selected Crane Carrier Company, LLC, now known effective January 1, 2023 as Battle Motors, Inc., a cab and chassis manufacturer, as the best, most comprehensive respondent to meet the specifications and they were awarded Contract No. 060920-CRN. The City is purchasing 4 cab and chassis units from this manufacturer.

Western Truck Center is the Crane Carrier authorized dealer/distributor for Battle Motors in Northern California and will handle the pre-delivery preparation of the units and delivery to the City.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

The Equipment Maintenance Division endeavors to procure the most fuel-efficient vehicles and equipment that are suitable for the required tasks. Presently, the Solid Waste & Recycling Transfer Station is undergoing a facility replacement and upgrade project that will include electric vehicle charging capabilities that, at the time of this recommendation, are not available. The vehicles in this recommendation will have a projected useful life of 7 years. At the end of that period, the Transfer Station facility replacement will be completed and electrical infrastructure will be installed to support the commercially-manufactured electric front loader collection trucks anticipated to be available at that time. If electric front loader collection trucks vehicles are able to provide the necessary level of service required for residents, they will be purchased.

RATIONALE FOR RECOMMENDATION

Equipment must be replaced to ensure the Public Works' equipment operators can efficiently, safely, and effectively carry out their duties and minimize vehicle down time.

ALTERNATIVE ACTIONS CONSIDERED

None. Keeping equipment longer than its useful life results in higher maintenance costs and excessive downtimes in order to keep operating in a safe and serviceable manner.

CONTACT PERSON

Greg Ellington, Superintendent, Department of Public Works (510) 981-6469  
Jennifer Sajor, Electric Mobility Coordinator, Department of Public Works (510) 981-7056  
Joy Brown, Operations Manager, Department of Public Works (510) 981-6629

Attachment:  
1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: WESTERN TRUCK CENTER FOR FOUR FRONT LOADERS

WHEREAS, four Front Loaders are needed by the City Zero Waste Division for the commercial and residential collection of refuse, recycling, mixed containers, (metal, plastic, aluminum), and food/green materials; and

WHEREAS, the units to be replaced 6377, 6378, 6383 and 6384 have reached the end of their useful life; and

WHEREAS, equipment must be replaced on a reasonable schedule that allows equipment operators to safely, efficiently and effectively carry out their duties; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive bid process; and

WHEREAS, the City is a member Sourcewell, a municipal contracting agency which allows participating municipal agencies to leverage the benefits of cooperative purchasing and reduces procurement cost and Sourcewell contract bid procedures satisfy the procurement requirements of City Charter XI Section 67.2; and

WHEREAS, on April 16, 2020 Sourcewell released Request for Proposal No. 060920 for Class 4-8 Chassis with Related Equipment, Accessories, and Services; and Sourcewell Evaluation Committee selected Crane Carrier Company, LLC, now known effective January 1, 2023 as Battle Motors, Inc., a chassis manufacturer, as the best, most comprehensive respondent to meet the Front Loader cab and chassis specifications and they were awarded Contract No. 060920-CRN; and

WHEREAS, on July 11, 2019 Sourcewell released Request for Proposal No. 091219 for Mobile Refuse Collection Vehicles with Related Equipment, Accessories, and Services and upon review the Sourcewell Evaluation Committee selected Labrie Enviroquip Group as the best, most comprehensive respondent to meet the Front Loader body specifications, thereby awarding them Contract No. 091219-LEG; and

WHEREAS, four bodies from Labrie Enviroquip Group and four cab and chassis from Battle Motors will, together, comprise the four Front Loaders required by the City, and will be purchased from Western Truck Center for a total not to exceed \$2,050,000; and

WHEREAS, funds in the amount of \$2,050,000 are available in the FY 2024 Equipment Replacement Fund 671.

October 10, 2023

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a purchase order for four Front Loader trucks with Western Truck Center in an amount not to exceed \$2,050,000.

