



Office of the City Manager

**25**

CONSENT CALENDAR  
June 28, 2022

To: Honorable Mayor and Members of the City Council  
 From: Dee Williams-Ridley, City Manager  
 Submitted by: Liam Garland, Director, Department of Public Works  
 Subject: Purchase Order: Sonsray Machinery for one CASE Tractor Loader

RECOMMENDATION

Adopt a Resolution satisfying requirements of City Charter Article XI Section 67.2 allowing the City to participate in Sourcewell (formerly NJPA) Contract No. 03219-CNH bid procedures and authorizing the City Manager to execute a purchase order for one CASE Tractor Loader with Sonsray Machinery in an amount not to exceed \$165,000.

FISCAL IMPACTS OF RECOMMENDATION

It is anticipated that the purchase of one (1) Tractor Loader will not exceed \$136,373 which includes delivery, sales tax, and warranty, however, a contingency has been built into the authorization amount due to unforeseen impacts of material pricing and supply chain constraints. Funding in the amount of \$165,000 is available in the FY2022 Equipment Replacement Fund (budget code 671-54-626-723-0000-000-473-664120).

CURRENT SITUATION AND ITS EFFECTS

This purchase will replace one (1) Tractor Loader, equipment number 3013, of the model year 2005. The equipment has exceeded its useful life of 15 years. The Parks, Recreation, and Waterfront Department (PRW) staff will utilize the new multi-purpose tractor to perform duties such as transporting materials, preparing project sites, light construction, and maintenance related to the City's Marina, parks, and street medians. This purchase supports the City's Strategic Plan Goal of providing state-of-the-art, well-maintained infrastructure, amenities, and facilities.

BACKGROUND

Throughout the year, the Department of Public Works purchases equipment for the City's departments. These purchases are paid through the Equipment Replacement Fund. Departments contribute annually to this fund so that equipment can be replaced at the end of its useful life. If the purchase request exceeds \$25,000, the Department of Finance, General Services Division solicits or "piggybacks" off competitively bid contracts to ensure the City receives the best pricing.

The City of Berkeley has been a no-cost member and participant of Sourcewell (formerly National Joint Powers Alliance), a municipal contracting agency operating

under the legislative authority of Minnesota Statute 123A.21. The original statute was revised in 1995 to allow government clients to better meet their specific needs through individual procurement. Sourcewell allows participating municipal agencies to leverage the benefits of cooperative purchasing and reduces procurement costs. Sourcewell services all educational, government, and non-profit agencies nationwide, and offer cooperative contracted products, equipment, and service opportunities to government entities throughout the U.S. All Sourcewell contracts are competitively solicited nationwide.

On January 31, 2019, Sourcewell released Request for Proposal No. 032119 for Heavy Construction Equipment with Related Accessories, Attachments, and Supplies which is valid through March 13, 2023. The solicitation was released for approximately fifty-one days and on March 22, 2019, fifteen proposals were submitted, received, and opened. Upon review, the Proposal Evaluation Committee selected CNH Industrial America LLC as the best, most responsive proposer to meet the specifications and awarded Contract No. 032119-CNH. CNH Industrial is the manufacturer of the CASE Tractor Loader, and Sonsray Machinery, located in San Leandro, is the local authorized dealership.

#### ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

The CASE Tractor Loader is an off-road asset equipped with the highest-rated compliance engine assembly available. Engine application will include a tier 4 final assembly, which meets the strictest EPA Emissions Requirement for off-highway diesel engines. It will be powered by 100% renewable diesel that meets 2018 EPA and California Air Resources Board (CARB) requirements. The combined applications will reduce greenhouse gas emissions by as much as 50-80% from the existing equipment.

Fleet Maintenance staff conducted research to ascertain whether an electric drivetrain version of this product is available. The research concluded that there are no fully electric drivetrains for this type available at this time. However, the industry is in the process of developing electric compact tractors that may meet the City's needs in the future.

#### RATIONALE FOR RECOMMENDATION

Equipment replacement must be done timely to ensure the Landscape Division of the Parks, Recreation, and Waterfront Department can efficiently, safely, and effectively carry out the work.

#### ALTERNATIVE ACTIONS CONSIDERED

None. Keeping equipment longer than its useful life results in higher maintenance costs, excessive downtimes, and higher greenhouse gas emissions.

#### CONTACT PERSON

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Andrew Brozyna, Deputy Director, Public Works (510) 981-6396

Purchase Order: Sonsray Machinery for One  
Tractor Loader

CONSENT CALENDAR  
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RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: SONSRAY MACHINERY FOR ONE TRACTOR LOADER

WHEREAS, one (1) Tractor Loader is needed by the Parks, Recreation and Waterfront Department's Landscape Division to perform duties such as transporting materials, preparing project sites, light construction, and maintenance related to the City's Marina, parks, and street medians; and

WHEREAS, equipment unit number 3013, has exceeded its useful life of 15 years; and

WHEREAS, equipment must be replaced on a reasonable schedule to allow equipment operators to efficiently and effectively carry out their work; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive process; and

WHEREAS, all Sourcewell contracts have been competitively solicited nationwide and Sourcewell Contract No. 032119-CNH satisfies the procurement requirement of the City of Berkeley; and

WHEREAS, funding in the amount of \$165,000 is available in the FY2022 Equipment Replacement Fund (budget code 671-54-626-723-0000-000-473-664120).

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to participate in Sourcewell (formerly NJPA Contract No. 032119-CNH) bid procedures and execute a purchase order for one (1) Tractor Loader with Sonsray Machinery in an amount not to exceed \$165,000.