



Office of the City Manager

CONSENT CALENDAR

December 14, 2021

To: Honorable Mayor and Members of the City Council  
From: Dee Williams-Ridley, City Manager  
Submitted by: Scott Ferris, Director, Parks Recreation & Waterfront  
Subject: Contract: Get IT Tech – New Electronic Gate System at the Waterfront

RECOMMENDATION

Adopt a Resolution authorizing the City Manager or her designee to execute a contract with Get IT Tech to provide a new electronic gate system at the Waterfront in an amount not-to-exceed of \$100,000, which includes a contract amount of \$91,748.67 and a 9% contingency in the amount of \$8,251.33, rescinding Resolution No. 69,929-N.S.

FISCAL IMPACTS OF RECOMMENDATION

Funding for the contract is available in the FY 2022 Marina Fund. No other funding is required, and no other projects will be delayed due to this expenditure.

**Expenditures**

Get IT Tech (lowest bid) .....	\$91,748.67
9% Contingency.....	\$ 8,251.33
<b>Total cost</b>	<b>\$100,000.00</b>

**Funding**

Marina Fund..... \$100,000.00  
(608-52-545-000-0000-000-472-612990-PRWWF21007- 608-MARINA- MISC PROF)

CURRENT SITUATION AND ITS EFFECTS

In 2020, the existing vendor for the electronic gate system at the Waterfront, ALX Inc, informed the City that they were closing and that replacement parts would no longer be available. In March of 2021, the City conducted a competitive Request For Proposal (RFP) process to obtain a vendor to provide an electronic gate system at the Waterfront, and Get IT Tech was identified as the vendor that best met the needs described in the RFP. On June 15<sup>th</sup> 2021, the Council of the City of Berkeley approved Resolution 69,929-N.S. to execute a Contract with Get IT Tech for an amount not-to-exceed \$73,458. Before the Get IT Tech contract was executed in the summer of 2021, additional gates were installed at the Waterfront that need electronic lock equipment, and therefore the contract amount must be increased to cover the new gates. This is a

request to authorize the new contract amount and to rescind the prior Resolution 69,929-N.S.

BACKGROUND

The electronic gate system at the Marina operates 24/7 and provides secure access to the docks and restrooms for slip holders and guests. In 2009, the system was upgraded from SSI to ALX. In 2016, the City contracted with Get IT Tech for maintenance and support of the ALX system. In early 2021, ALX informed the City that they were closing and that replacement parts would no longer be available.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

There are no environmental impacts associated with the recommendation contained in this report.

RATIONALE FOR RECOMMENDATION

During the competitive RFP process, Get IT Tech was identified as the vendor that best met the needs described in the RFP to provide the City with an effective electronic gate system at the Waterfront.

CONTACT PERSON

Alexandra Endress, Waterfront Manager, (510) 981-6737  
Sean Crothers, Waterfront Supervisor, (510) 981-6744

Attachments:

1. Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: GET IT TECH FOR NEW ELECTRONIC GATE SYSTEM AT THE WATERFRONT - SPECIFICATION NO. 21-11446

WHEREAS, in 2020, the existing vendor for the electronic gate system at the Waterfront, ALX Inc, informed the City that they were closing and that replacement parts would no longer be available; and

WHEREAS, in March of 2021, the City conducted a competitive Request For Proposal (RFP) process to obtain a vendor to provide an electronic gate system at the Waterfront, and Get IT Tech was identified as the vendor that best met the needs described in the RFP; and

WHEREAS, funding for the contract in the amount of \$91,748.67 plus \$8,251.33 contingency is available in the FY 2022 Marina Fund budget (608-52-545-000-0000-000-472-612990- PRWWF21007- 608-MARINA- MISC PROF).

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager or her designee is hereby authorized to execute a contract and any amendments with Get IT Tech to provide a new electronic gate system at the Waterfront in the amount not-to-exceed \$100,000, which includes a contract amount of \$91,748.67 and a 9% contingency in the amount of \$8,251.33, and rescind Resolution 69,929-N.S. A record signature copy of said contract will be on file in the Office of the City Clerk.